

Guideline, Terms and Condition of Project Registration
1. New Submission
a) Registration form to be filled.
b) CRM number will be issued by Hansgrohe upon registration in the system.
c) Accuracy of the details is the responsibilities of the partners. This inclusive but not limited to developer's details, project location, articles numbers, quantity, year of delivery and etc.
2. Project registration
a) We will only quote our dealer if the project registration has been done and CRM given.
b) Project registration will not entitle our dealer with any exclusivity, nomination or protection for the project.
3. Current / Registered projects
a) All communication must be clearly indicated with the CRM number given.
b) Any better project pricing support entitlement is solely base on the support of our partner in term of promoting, specifying and quoting of our brands.
c) Regular update of status and progress is the responsibility of the partners who registered for the project. It has to be informative enough for us to justify our dealer's effort for better project pricing entitlement.
d) Hansgrohe will offer price to another partner when being approach for the same project.
e) Determination of the price gap between or among partners is solely at Hansgrohe discretion depends on dealer's effort and supports towards our brands.

Project Pricing Agreement between Hansgrohe SE and Subsidiaries
Subsidiary: Hansgrohe Pte Ltd, Singapore

Country & Distributor	Malaysia / Living Bathrooms		
WITH HG SE Support	YES / NO		
Project Name	328 Conlay by E&O		
CRM	114644	Project Validity / Expected Delivery (Invoiced)	Sep-21 SAP QT No. : 4800021557

Date : 21 Dec 2018

Brand	Art.Nr.	Product Line	Description	Surface	Qty	P Qty	Price HG SG DD 2 July 2018 to Customer Euro valid till Sep 2021	List Price 1 April 2018 (Euro)	Remarks	Product remarks (Availability & Discontinued Info)	Project Value (EURO)
HG	1800180		Basic set iBox universal	n.a.		893	40.21	135.20		#REF!	-
AX	10822000	AXOR Starck	Single lever kitchen mixer	chrome		493	197.75	447.60			-
HG	13444180		Basic set for 4-hole rim mounted bath mixer	n.a.		90	250.24	822.70			-
AX	26432000	AXOR ShowerSoluti	Ceiling connector 100 mm	chrome		400	49.38	150.00		#REF!	-
HG	26485000		Wall outlet with shower holder FixFit Porter E	chrome		893	32.92	74.50			-
HG	26530000	Raindance Select S	Hand shower 120 3jet	chrome		893	33.10	105.10			-
HG	27413000		Shower arm 38.9 cm	chrome		493	32.66	84.00			-
HG	28276000	Isiflex	Shower hose 160 cm	chrome		893	8.63	27.40			-
AX	28484000	AXOR Starck	Plate overhead shower 180 1jet	chrome		893	129.15	392.30			-
AX	34016000	AXOR Citterio M	Single lever basin mixer 70 with pop-up waste set for hand wash	chrome		493	106.50	323.50			-
AX	36108000	AXOR Citterio E	3-hole basin mixer with 170 pop-up waste set and escutcheons	chrome		493	235.71	658.70			-
AX	39143000	AXOR Citterio	3-hole basin mixer for concealed installation with spout	chrome		110	203.29	598.00			-
AX	39455000	AXOR Citterio	Single lever bath mixer for concealed installation	chrome		90	144.48	425.00			-
AX	39725000	AXOR Citterio	Thermostatic mixer for concealed installation with shut-	chrome		893	272.45	865.20			-
New item request 20 Dec 2018								List price 1 Oct 2018			
HG	13620180		Basic set for single lever shower mixer for concealed installation	n.a.		439	37.12	109.20			16,297.19
HG	26562400	Crroma Select S	Shower set Vario with shower bar 65 cm	white/chrome		439	42.87	126.10			18,820.03
HG	26582400	Crroma Select E	Shower set Vario with shower bar 65 cm	white/chrome		439	42.87	126.10			18,820.03
HG	26726000	Crometta E	Overhead shower 240 1jet	chrome		439	78.87	232.00			34,624.70
HG	27454000	FixFit	Wall outlet E without non-return valve	chrome		1480	9.11	26.80			13,486.61
HG	27479000	#REF!	Ceiling connector 10 cm	chrome		439	21.27	56.30			9,336.74
HG	31741180	#REF!	Basic set for single lever bath mixer for concealed installation	n.a.		493	44.99	119.10			22,179.11
HG	31820000	Focus	Single lever kitchen mixer 260	chrome		439	69.85	180.90			30,665.22
HG	32127000		Bidette hand shower 1jet with shower holder and pressure	white/chrome		1480	16.93	44.80			25,050.36
HG	71070000	Logis	Single lever basin mixer 70 with pop-up waste set	chrome		493	37.19	109.40			18,335.66
HG	71100000	Logis	Single lever basin mixer 100 with pop-up waste set	chrome		493	46.88	137.90			23,113.94
HG	71406000	Logis	Single lever bath mixer for concealed installation	chrome		493	25.21	53.90			12,426.96
HG	71606000	Logis	Single lever shower mixer for concealed installation	chrome		439	16.05	47.20			7,045.88
HG	71710000	Talis E	Single lever basin mixer 110 with pop-up waste set	chrome		986	60.21	177.10			59,367.35
HG	71746000	Talis E	Single lever bath mixer for concealed installation	chrome		493	30.12	88.60			14,851.06
HG	71835000	Logis	Single lever kitchen mixer 260	chrome		439	63.69	150.90			27,959.87
Offer valid until											352,380.72

Terms & Conditions:
1) Prices quoted above are based on incoterm FCA in EURO.
2) Validity : As per expected delivery stated above and full delivery must be completed before this date or new prices will apply.
3) Production lead time : 10-12 weeks upon receipt of payment to start production and subject to factory confirmation for standard products only. All PVD finish products and customization will be advise on case by case basis.
4) Payment : L/C at sight or T/T in advance upon order confirmation.
5) Project prices quoted above may subject to revision should final order quantities or product mix are different from our quotation.
6) Project prices quoted are not valid for individual purchase or mock-up purpose.
7) Plumbing items for complete site installation (eg. reducer valve, p-trap, waste..etc) are not included in our quotation.