

**Guideline, Terms and Condition of Project Registration**

**1. New Submission**

- a) Registration form to be filled.
- b) C4C number will be issued by Hansgrohe upon registration in the system.
- c) Accuracy of the details is the responsibilities of the partners. This inclusive but not limited to developer's details, project location, articles numbers, quantity, year of delivery and etc.

**2. Project registration**

- a) We will only quote our dealer if the project registration has been done and CRM given.
- b) Project registration will not entitle our dealer with any exclusivity, nomination or protection for the project.

**3. Current / Registered projects**

- a) All communication must be clearly indicated with the CRM number given.
- b) Any better project pricing support entitlement is solely based on the support of our partner in term of promoting, specifying and quoting of our brands.
- c) Regular update of status and progress is the responsibility of the partners who registered for the project. It has to be informative enough for us to justify our dealer's effort for better project pricing entitlement.
- d) Hansgrohe will offer price to another partner when being approach for the same project.
- e) Determination of the price gap between or among partners is solely at Hansgrohe discretion depends on dealer's effort and supports towards our brands.

<b>Project name</b>	<b>BBC Phase 3 Service apartment</b>	<b>Competitor</b>	<b>Kohler, Grohe, Toto</b>
<b>C4C ID-No. / CRM No.</b>	<b>132374</b>	<b>Country</b>	<b>Malaysia</b>
<b>Dealer/ Direct</b>	<b>Living Bathrooms</b>	<b>Date:</b>	<b>17-Sep-20</b>
<b>Offer valid until</b> <b>9/30/2023</b>		<b>C4C Opportunities No.</b>	

Line	Article	Description	Quantity			Remarks	Target Price (Net GP Price)	Currency (EUR)	Total
HG	27320000	Showerpipe 240 1jet with bath thermostat	490	EA	Crometta S		270.63	Eur	€ 132,609
HG	27269000	Showerpipe 240 1jet with single lever mixer	330	EA	Crometta S		181.41	Eur	€ 59,865
HG	41711000	Towel hook	330	EA	Logis Universal	0	3.60	Eur	€ 1,188
HG	41725000	Double towel hook	490	EA	Logis Universal	0	8.44	Eur	€ 4,133
HG	71100029	Single lever basin mixer 100, 1/2" nut, 3 Ticks	490	EA	Logis		44.13	Eur	€ 21,623
HG	71070029	Single lever basin mixer 70, 1/2" nut, 3 Ticks	330	EA	Logis		37.20	Eur	€ 12,275
HG	31608029	Single lever basin mixer 190 with pop-up waste set, 1/2" nut, 3 Ticks	9	EA	Focus	0	71.40	Eur	€ 643
HG	26727000	Overhead shower 240 1jet EcoSmart	2	EA	Crometta E		90.29	Eur	€ 181
HG	71414000	Single lever bath mixer for concealed installation	2	EA	Logis E	0	31.20	Eur	€ 62
HG	31741180	Basic set for single lever bath mixer for concealed installation	2	EA	0	0 ticks	47.64	Eur	€ 95
HG	41723000	Roll holder with cover	820	EA	Logis Universal	1 ticks	13.80	Eur	€ 11,312
HG	31911000	Single lever basin mixer 100 with extra long handle and pop-up waste set	4	EA	Focus	1 ticks	63.61	Eur	€ 254
									€ 244,240

**Terms & Conditions:**

- 1) Prices quoted above are based on incoterm FCA in EURO.
- 2) Validity : As per expected delivery stated above and full delivery must be completed before this date or new prices will apply.
- 3) Production lead time : 10-12 weeks upon receipt of payment to start production and subject to factory confirmation for standard products only. All PVD finish products and customization will be advise on case by case basis.
- 4) Payment : L/C at sight or T/T in advance upon order confirmation.
- 5) Project prices quoted above may subject to revision should final order quantities or product mix are different from our quotation.
- 6) Project prices quoted are not valid for individual purchase or mock-up purpose.
- 7) Plumbing items for complete site installation (eg. reducer valve, p-trap, waste..etc) are not included in our quotation.